Altria Client Services Inc

Total Lobbying Effort

Total Lobbying Expenditures

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
\$191,319.25	\$186,756.24	\$93,450.90	\$114,965.20	\$586,491.59

Total Hours Communicating

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total		
105.75	40.75	24.75	38.00	209.25		

Total Hours Other

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
340.90	252.75	138.00	178.00	909.65

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

(

l	Senate Bill 14							
	2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total			
		23.00 (8%)			23.00 (2%)			

sembly Bill 93				
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
	44.00 (15%)	7.00 (4%)		51.00 (5%)

Lobbying Effort On Budget Bill Subjects

General Fund Taxes					
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total	
411.00 (92%)	26.00 (9%)		9.00 (4%)	446.00 (40%)	

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

Roll-your-own cigarette issue, including notice from the Department of Revenue and related court activity.

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
	79.25 (27%)	94.40 (58%)	49.68 (23%)	223.33 (20%)

Discussions with the Department of Health and Human Services relating to federal funding; not related to specific legislation or rule.

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
			8.64 (4%)	8.64 (< 1%)

Taxes on tobacco products.

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
			45.36 (21%)	45.36 (4%)

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
36 (8%)	18 (6%)	8 (5%)	15 (7%)	76.60 (6.85%)

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

2011	2011	2012	2012	Total
January - June	July - December	January - June	July - December	
	102.73 (35%)	53.71 hours (33%)	88.56 (41%)	245.00 (21.90%)